### Mississippi Department of Public Safety Notice of Proposed Sole Source Purchase Sole Source # 3150002208

The Mississippi Department of Public Safety (MDPS) is seeking to purchase US Target Technology Inc. (USTT) and related consumables as defined in the state law.

#### 1. Description of the commodity or commodities the MDPS is seeking to procure:

Make and Model: US Target Technology Inc. Target Turning System

#### Description:

The MS Law Enforcement Officers' Training Academy (MLEOTA) is the only State law enforcement training academy in MS operating under the MS Department of Public Safety. MLEOTA's firing ranges are utilized by dozens of different law enforcement agencies and hundreds of Law Enforcement Officers (LEO) from around the state. MLEOTA is undergoing a range renovation project which will include the installation of a target turning system. The function of the turning system is to hold the target stand in place and operate those same targets in a motion to face the shooters for a prescribed length of time. Upon conclusion of the time the target will edge away from the shooter. The turning system is of critical importance in training the LEO to identify the target, make proper 'shoot or don't shoot' decisions with limited engagement, record scores under time pressures and numerous other training scenarios. The construction and durability of the system is also a primary consideration, since, over time the repetitive motion of facing and edging the target happens with exponential numbers.

## 2. Explanation of why the commodity is the only one that can meet the needs of the Agency:

MLEOTA has two ranges in operation at present. The two existing ranges are equipped with the US Target Technology Inc. turning system. The installation of the same type mechanism on the range renovation project would allow all three ranges to operate with the same proven technology as well as making all components to include the hardware and software compatible. The USTT software would work on any of the ranges at MLEOTA. Parts for any of the systems would interchange. Should there be a requirement for service or repair MLEOTA would have the full resources of USTT upon request. There are some training/competition events where all three (3) ranges would be utilized at one time thus requiring a representative from the target turning installer to be present. Having all three (3) ranges utilizing USTT would simplify these considerations.

## 3. Explanation of why the source is the only person or entity that can provide the required commodity:

US Target Technology Inc. turning systems are crafted to custom fit every range application. USTT does not take the one size fits all approach. Several years ago, USTT contracted with the FBI at MLEOTA to uninstall an inferior turning system and replace that system with components of the USTT turning system. This re-installation allowed the using agencies to operate the firing ranges at MLEOTA with compatibility along with an easy programmatic learning curve and all with little to no maintenance issues.

### 4. Explanation of why the amount to be expended for the commodity is reasonable:

Estimated Cost: \$90,000.00

Amount is within the expected price range of these items requested.

# 5. Efforts the Agency went through to obtain the best possible price for the commodity:

MLEOTA and DPS Administrative Operations has dealt with USTT for many years with no disagreements, defaults, arguments or confusion about work performed or equipment failure. DPS asked for a fair, equitable quote of USTT and the renovation project. After some deliberation, USTT delivered what we believe to be a fair and reasonable proposal.

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity should submit a written notice to:

Betsy M. Toles or Sonya Toaster Procurement Department 4<sup>th</sup> Floor, Room 402 Jackson, MS 39216

The notice should contain a detailed explanation of why the commodity is not a sole source procurement, as well as, but not limited to the following information:

Interested Party Information

- Contact Name, Phone Number, and email address
- Company Website URL, if applicable

Objection to Sole Source Justification

- Interested parties must present specific objections to the Sole Source certification, including, but not limited to the following:
  - a) A description of the commodity or commodities that Interested Party believes is comparable to the USTT and related consumables;

- b) An explanation of why Interested Party's commodity or commodities can also meet the needs of the agency; and
- c) A list of sources from which Interested Party's commodity may be procured.
- If Interested Party claims that the USTT and related consumables are available from a source other than USTT objection must contain a written statement from USTT is that the Interested Party is an authorized distributor or reseller of the USTT and related consumables.

This information should be provided no later than Monday, June 17, 2019 at 5:00 pm local time. Response may be delivered by hand, via regular mail or overnight delivery.

If after a review of the submitted notice and documents, MDPS determines that the commodity in the proposed sole-source request can be provided by another person or entity, then MDPS will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity or commodities to an advertised competitive bid process.

If MDPS determines after the review that there is only one (1) source for the required commodity or commodities, then MDPS will appeal to the Public Procurement Review Board (PPRB). MDPS will have the burden of proving that the commodity or commodities is only provided by one (1) source.